

## Sophora at a Glance

- Experienced, entrepreneurial team of partners with significant investment and operating expertise, a joint track record and a strong network
- Thematic investing in DACH focusing on (i) energy transition & resource availability, (ii) B-E-S-T<sup>1</sup> technologies and (iii) buy-and-build strategies
- Active ownership via hands-on approach and systematic value creation focused on the development of organisations
- Sophora investments:

**au:xa** *Software developer and  
bauen digital VAR for Autodesk software*

**smaxtec**

*Agri-tech company with  
SaaS solution*









**FLOW-TRONIC**







*Manufacturer of flow  
measurement technology*

## Investment Focus

### Investment Criteria

-  Established and successful mid-sized companies
-  Growth potential for the long term
-  Headquarters in the DACH region<sup>2</sup>
-  Sales between €5-50m and a positive cash flow
-  Majority or significant minority investments with equity ticket up to €20m
-  Strong management teams

### Investment Situations

-  Owner successions
-  Carve-outs
-  Management Buy-Outs & Buy-Ins
-  Buy-and-build concepts
-  Empowerment of female entrepreneurs
-  Strengthening of the business development

## Sophora's Value Add

Experts in Value Creation

Buy-and-Build

Pan-European Network

Transfer of Core Competencies

Integrated ESG Framework

Female Empowerment

## Contact Details

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